



# Brazil: Expansion and Investment

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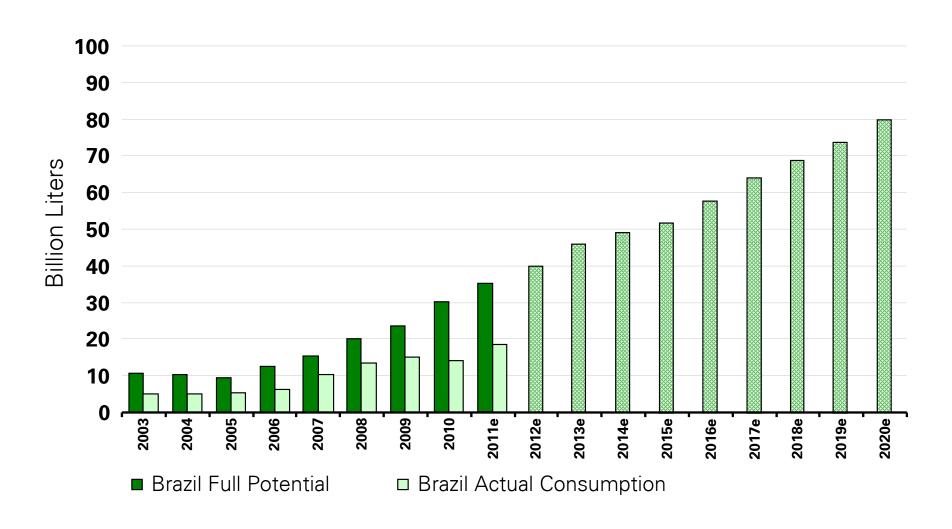
#### Forward Looking Statements



This presentation contains forward-looking statements based on management's current expectations, estimates and projections. All statements that address expectations or projections about the future, including statements about the company's strategy for growth, product development, market position, expected expenditures and financial results are forwardlooking statements. Some of the forward-looking statements may be identified by words like "expects," "anticipates," "plans," "intends," "projects," "indicates," and similar expressions. These statements are not guarantees of future performance and involve a number of risks, uncertainties and assumptions. Many factors could cause results to differ materially from those stated. These factors include, but are not limited to, changes in the laws, regulations, policies and economic conditions of countries in which the company does business; competitive pressures; successful integration of structural changes, including acquisitions, divestitures and alliances; research and development of new products, including regulatory approval and market acceptance, and seasonality of sales of agricultural products.

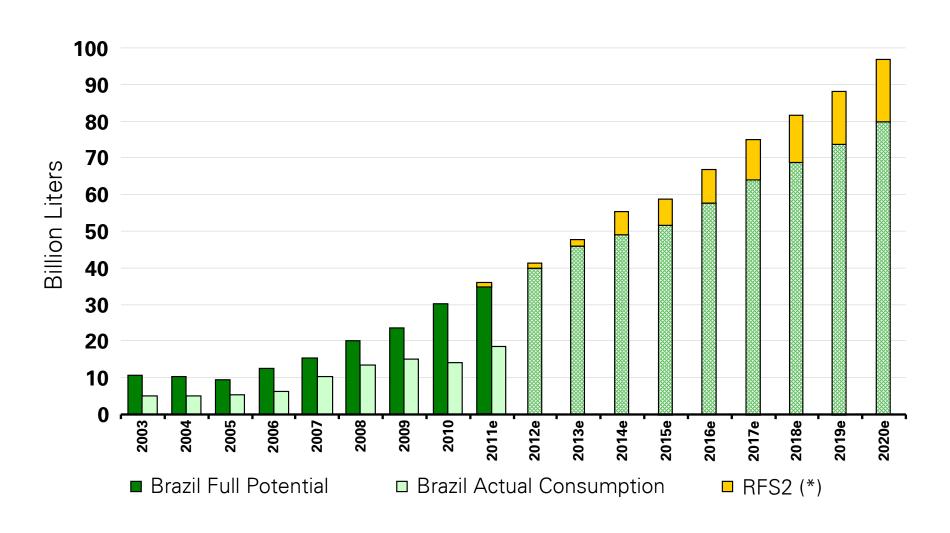
#### Significant demand growth





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# Strong supply growth required



	2010/11	2020/21
Crushing (million tons)	620	1350
Ethanol (billion liters)	27,4	80
Mills (operating units)	439	625
Total Area (million ha)	10,2	21,5

Sources and analysis:

UNICA (Actuals and Forecast); EtOH estimation to supply Brazil Full Potential (source: UNICA, LMC, Bioagencia); Mills: Agriculture Ministry. New mills projection consider 4 MT units. Total area was calculated using avg productivity from UNICA, historical yield gains of (1,3% yy from CTC and legal reserves estimated at 20%...

## Long lead time to react



**Cane field renewal** 

**Brownfield expansion** 

#### **Greenfield construction**

ethan I summit



ethan Isummit 2013



4 years



## Challenges





# BP Biofuels investment strategy



	In operation	2011-12	2013+	/-
Sugar cane ethanol	Tropical BioEnergia refinery, Brazil	CNAA, Brazil		Compartia National de Agains e Associ
Wheat-to -ethanol		Commercial plant, Hull, UK		vivergofuels
Cellulosic ethanol	Demonstration plant, Louisiana, US		Commercial plant, Florida, US	Vercipia biofuels
Biobutanol	Demonstration plant, UK		Commercial plant	Butamax* Advanced Biofuels LLC Apirt verture between 6P and Ou-Price.
Research and Development	Ongoing R&D at BP Biofu Energy Biosciences Instit		_	MARTEK Dife enriched.*  Life enriched.*  Energy Biosciences Institute